

BUSINESS
PROCESS
SOLUTIONS

OBPO

Advisory · Tax · Accounting

About Us

Mission

We provide professional services to entities operating in highly regulated or complex environments, such as publicly listed companies, asset managers, fintechs, healthtech firms, the digital economy, public-private partnerships, and the energy sector.

Our work involves rigorous technical execution, precise regulatory compliance, and complex analysis, supported by a multidisciplinary team that operates with integrity, professional judgment, and under operational pressure—without compromising ethics or standards.

Our purpose is to support our clients by bringing confidence and peace of mind to their projects.



Vision

We aim for the service experience we deliver at OBPO to be recognized as a benchmark within the professional services industry. We strive to make a lasting impact through the quality of our work, but above all, through the way we deliver it.

OUR COPORATE CULTURE

We act with transparency, integrity, and respect, valuing diversity and fostering an inclusive environment. We honor our commitments and take responsibility with courage. Through collaboration, shared purpose, and diverse talent, we deliver reliable, high-quality results. Our approach builds trust, strengthens relationships, and enables meaningful impact for our team and those we serve.

Our Way of Working



OUR APPROACH

At OBPO, we are committed to delivering an **outstanding service experience**—driven by precision, agility, commitment, and trust. We work as an extension of our clients' teams, bringing structure to complexity and confidence to every financial decision.

HOW WE ENSURE OUR SERVICE LEVEL

We continuously measure our service experience through anonymous, online surveys sent to each of our clients. This allows us to gather honest feedback, monitor performance, and ensure we consistently meet — and exceed — service expectations.

One of our Teams at OBPO

TIMELINESS

At OBPO, we act responsibly and are committed. When we set a deadline, we meet it—delivering accurate, error-free results. Being timely means responding promptly and on schedule, anticipating potential contingencies, and honoring every commitment.

RELIABILITY

We operate with transparency at all times. We keep our clients informed about the status of their processes and provide clear, technically sound responses that build confidence and peace of mind. We handle challenges calmly and deliver simple solutions to complex problems.



One of our Teams at OBPO

PRECISION

Our work is defined by technical accuracy. Continuous training ensures the quality and reliability of our deliverables. We make sure every process follows the applicable regulations and is managed with a strong, risk-aware approach.

COMMITMENT

We honor our agreements and aim to exceed expectations. Our approach is personalized—we take the time to understand each client's needs and context deeply. We do not rely on generic solutions; instead, we focus on accurate diagnosis to deliver clear and effective responses, even in complex scenarios.

Business Process Solutions

From concept to a fully operational entity, establishing a presence in Mexico requires expert guidance and reliable execution.

At OBPO, we support the entire process—from initial structuring to operational readiness. Our legal services ensure the proper incorporation of your entity in full compliance with the local regulatory framework. We also offer consulting on key considerations, including repatriation strategies, transfer pricing, and ongoing compliance.

We also provide comprehensive back-office solutions to support your operations in Mexico. We set up and manage your tax compliance and accounting processes from day one, ensuring you meet Mexican regulations.

Our integrated approach allows you to focus on growing your business, while we handle the technical and regulatory complexities. With OBPO, you get a reliable partner committed to building a solid, compliant footprint in Mexico.



One of our Teams at OBPO

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obpomx

FINANCIAL CONTROL & REPORTING

For Foreign Corporations and Investment Funds Operating in Mexico.

At OBPO, we operate as an embedded financial function, integrating across all areas of your organization to deliver end-to-end financial control in complex operating environments.

We support foreign corporations, private equity and venture capital funds, and high-growth companies navigating:

- *Cross-border structures*
- *Complex tax frameworks*
- *Intercompany operations*
- *Multi-entity cash flow management*
- *M&A processes and post-transaction integration*

Our model goes beyond traditional outsourcing.

We function as your internal finance department, ensuring alignment between operations, reporting, tax, and strategic decision-making.

BACK OFFICE & REGULATORY COMPLIANCE

Supporting operational execution with full regulatory alignment:

- *Entity setup and regulatory onboarding (tax, corporate, labor)*
- *Tax domicile structuring and legal representation*
- *Ongoing tax compliance and statutory filings*
- *Accounting records maintenance and financial data integrity*
- *Corporate secretarial services*

We ensure full compliance with Mexican authorities (SAT), aligned with your operational reality.

CFO AS A SERVICE

For organizations requiring senior financial leadership, we provide a strategic overlay to the financial control function.

- *Financial planning and scenario modeling*
- *Budgeting frameworks and performance management*
- *KPI architecture and value driver analysis*
- *Capital allocation and liquidity strategy*
- *M&A support, financial due diligence coordination, and post-merger integration*
- *Strategic support for growth, investment, and restructuring*

We ensure that financial data translates into actionable business decisions at the executive level.

FUND SERVICES (PRIVATE EQUITY & VENTURE CAPITAL)

- *SPV structuring and incorporation in Mexico*
- *Cross-border tax structuring*
- *NAV calculation and validation*
- *Investor reporting and capital account management*
- *ILPA-compliant reporting*

We bridge local regulatory execution with global fund management requirements.

LEGAL SERVICES

We provide corporate, transactional, and ongoing legal support to Mexican and international companies, investors, and professional advisors operating, investing, or doing business in Mexico.

Our practice focuses on helping companies establish, operate, grow, and adapt their business structures in Mexico through practical, business-oriented legal advice and efficient execution. We also work closely with law firms, accounting firms, tax advisors, corporate service providers, and other professional advisors from the United States, Canada, Europe, and other jurisdictions, assisting them and their clients in navigating the Mexican legal and corporate environment.

Acting as trusted local counsel, we support cross-border transactions and ongoing corporate matters, ensuring efficient implementation in Mexico and alignment with international standards and business expectations.

Our team is accustomed to working alongside in-house legal departments, tax advisors, accountants, transaction advisors, and foreign counsel, facilitating seamless coordination among all stakeholders involved in a project, or business operations.

Our core practice focuses on corporate structuring, corporate governance, commercial contracting, corporate reorganizations, and ongoing legal support. Whether assisting with the soft landing in Mexico, implementing a post-acquisition integration, negotiating key agreements, supporting a corporate reorganization, or managing day-to-day compliance matters, we provide practical solutions tailored to our clients' business objectives.

LEGAL SERVICES

We regularly assist clients with the design and implementation of corporate structures, execution of reorganizations, and drafting and negotiation of commercial, labor, and intercompany agreements, among others. We also provide ongoing support in corporate governance matters, including shareholders' meetings, board resolutions, powers of attorney, statutory filings, and compliance requirements.

In addition, we offer On-Demand In-House Counsel Support, providing flexible access to experienced legal counsel without the need to maintain a full internal legal department. This service includes day-to-day legal advice, contract management, compliance support, coordination with internal and external stakeholders, and implementation of legal processes that support business growth and operational efficiency.

We strive to be more than external counsel. Our goal is to become a reliable extension of our clients' teams, delivering practical advice, responsive communication, commercial awareness, and efficient legal support at every stage of their business operations.

SUMMARY OF SERVICES

Corporate Structuring & Business Establishment

Design and implementation of corporate structures tailored to business, investment, and operational objectives. Support with soft landing strategies for companies entering the Mexican market and corporate housekeeping.

LEGAL SERVICES

Corporate Reorganizations & Post-Acquisition Integration

Planning and implementation of corporate reorganizations, restructurings, mergers, spin-offs, and post-acquisition integration processes designed to support business continuity, operational efficiency, and long-term growth.

Commercial, Labor & Intercompany Agreements

Drafting, review, negotiation, and implementation of commercial contracts, aligned with business and group requirements.

Cross-Border Transaction Support

Assistance to companies, investors, and international advisors in cross-border transactions, including legal due diligence, transaction implementation, local corporate approvals, closing requirements, and post-closing support.

On-Demand In-House Counsel Support

Flexible and scalable legal support for companies requiring ongoing legal assistance without maintaining a full internal legal department. Services include day-to-day legal advice, contract management, compliance support, coordination with business and legal teams, and implementation of internal legal processes.

International Counsel & Advisor Coordination

Collaboration with law firms, accounting firms, tax advisors, corporate service providers, and other professional advisors involved in multi-jurisdictional projects, ensuring seamless coordination and effective execution of Mexican legal workstreams.

CORE OFFERING: FINANCIAL CONTROL BPO

We provide a fully integrated financial control layer, designed for organizations that require accuracy, transparency, and real-time decision support.

Our scope includes:

- *End-to-end financial reporting and analysis*
- *Earnings quality, profitability drivers, and performance diagnostics*
- *Financial position and capital structure oversight*
- *Balance sheet integrity, leverage analysis, and funding strategy alignment*
- *Cash flow control and liquidity management*
- *Cash generation analysis, normalization, stress testing, and intercompany flow monitoring*
- *Financial consolidations and group reporting*
- *Multi-entity consolidation, intercompany eliminations, and reporting standardization*
- *Integrated tax and financial compliance*
- *Alignment between accounting, tax obligations, and regulatory reporting (ISR, VAT, local requirements)*
- *Data integrity and audit-ready environments*
- *Accounting accuracy, e-accounting compliance, and documentation standards*

This structure enables early risk detection, disciplined financial control, and informed strategic decisions.

TAX COMPLIANCE SERVICES IN MEXICO

We assist organizations in managing their tax compliance obligations in Mexico through a structured, control-driven approach aligned with leading practices in governance, risk management, and regulatory compliance.

Our model is designed to ensure accuracy, consistency, and audit readiness, while aligning local statutory requirements with global compliance standards.

We take ownership of key tax processes, implementing robust control frameworks and monitoring mechanisms to mitigate exposure during tax audits and reviews.

Our approach combines:

- *Timely and accurate filing of federal and local tax obligations*
- *Design, assessment, and enhancement of tax-related internal controls*
- *Ongoing tax compliance monitoring and diagnostics*
- *Identification and mitigation of tax risks and exposures*
- *Management and recovery of tax credits*
- *Cash flow optimization through efficient tax positioning*

Result:

Sustainable, defensible tax positions supported by strong documentation and control environments, reducing uncertainty and audit exposure.

Our Value Proposition

We primarily serve Mexican subsidiaries of multinational groups, supporting the alignment of local compliance processes with global reporting and governance requirements.

Our service delivery is consistently recognized for its technical accuracy, reliability, and timeliness, supported by standardized processes and quality control frameworks.

We bring cross-industry experience, including complex and highly regulated sectors such as:

- *Investment funds*
- *Digital and technology platforms*

High-growth and startup environments

For organizations without an established presence in Mexico, we operate as a fully integrated local back-office function, coordinating accounting, tax, payroll, and invoicing processes under a unified service model.

Integrated Service Delivery Model

We support clients across the full business lifecycle in Mexico:

- Entity setup and market entry
- Ongoing compliance and operational support
- Business restructuring and exit strategies

Our multidisciplinary team integrates tax, legal, audit, and transfer pricing capabilities, enabling coordinated advice and execution across functions, and ensuring consistency in technical positions.

Scope of Tax Services:

- *Tax compliance and health checks*
- *Tax refund and recovery processes*
- *Support during tax audits and examinations*
- *Ongoing tax advisory*
- *Tax basis in shares and capital structure analysis*
- *Mergers, spin-offs, and corporate reorganizations*
- *Dividend distributions and capital repatriation strategies*
- *Corporate liquidation processes*
- *Tax due diligence*

PRECIOS DE TRANSFERENCIA

Transfer Pricing Services for Multinational Companies

We provide transfer pricing documentation and strategy aligned with Mexican and international regulations.

From initial planning through dispute resolution, our team supports every stage, ensuring robust documentation and effective implementation of key controls. Our end-to-end approach enables us to manage the complexities of transfer pricing with precision and consistency.

We work closely with our clients to develop integrated strategies that mitigate tax risks while strengthening their financial structure. Our solutions are tailored to align with business objectives, providing clarity and confidence in navigating an increasingly complex regulatory environment.

Services include:

- *Design and implementation of transfer pricing policies*
- *Analysis and characterization of intercompany transactions*
- *Preparation of Local File, Master File, and documentation frameworks*
- *Audit support and defense of transfer pricing positions*

We help multinational groups reduce risk and optimize tax structure across jurisdictions.

AUDIT & ASSURANCE

Our Audit & Assurance services provide an independent and objective assessments of your financial information, ensuring accuracy, transparency, and full compliance with applicable accounting and regulatory frameworks.

We support companies operating in Mexico that require reliable financial reporting to meet stakeholder expectations, regulatory obligations, and internal governance standards.

Our approach goes beyond compliance; we focus on strengthening the integrity of financial information and enhancing confidence in decision-making.

Our services include:

- *Financial statements audits under local and international reporting frameworks (IFRS, US GAAP, Mexican GAAP)*
- *Evaluation and testing of internal control environments*
- *Risk assessment and focused compliance analysis*
- *Agreed-upon procedures and tailored assurance engagements*
- *Support for regulatory filings and investor-facing reporting*

BUSINESS VALUATION

Our Business Valuation services deliver independent, data-driven assessments to support critical decisions, including transactions, investments, financial reporting, and strategic planning.

We work with companies operating in Mexico, investment funds, and other stakeholders requiring precise, defensible valuations in complex financial environments.

Our team provides comprehensive analyses based on internationally recognized methodologies and financial best practices, ensuring consistency, transparency, and technical rigor.

Our services include:

- *Valuation for statutory financial reporting and compliance purposes*
- *Fair value measurements under applicable accounting standards*
- *Valuation of equity, businesses, and intangible assets*
- *Purchase price allocation (PPA) for financial reporting*
- *Audit support and assistance in regulatory reviews*

TRANSACTION ADVISORY

(M&A, Due Diligence, Structuring)

We support companies throughout the lifecycle of complex transactions, including mergers, acquisitions and corporate restructurings. Our focus is on delivering in-depth financial and strategic analysis to support informed decision making, mitigate risk, and maximize transaction value.

We perform comprehensive due diligence, assess financial and operating risk, and design efficient transaction and financing structures aligned with your strategic objectives.

Additionally, we develop feasibility analyses and financial models to evaluate scenarios, manage stress conditions, and support effective planning throughout the transaction process.

Key services include:

- *Integrated due diligence across financial, tax, and legal workstreams*
- *Quality of earnings, cash flow, and balance sheet risk analysis*
- *Transaction structuring aligned with deal objectives*
- *Design of tax-efficient financing and capital structures*

We help you identify risks, validate opportunities, and execute transactions with confidence.



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